



**SOUTHWESTERN
CONSULTING**

TOP PRODUCER TRAINING

UNCOVER THE SECRETS OF
TOP PRODUCERS

ENHANCE YOUR SKILLS.

STAY MOTIVATED.

WORK SMARTER.

MAIN TOPICS

- ✓ Ask for and get Quality Referrals
- ✓ How to answer objections before they come up
- ✓ Have a solid Discovery Conversation with prospects that will lead to higher conversions and less objections at the close

March 6, 2026

8:00-9:30 a.m.

**Lebanon Wilson County
Chamber of Commerce**

WITH
CONNOR LEWIS
PROFESSIONAL SALES AND
LEADERSHIP COACH



Connor brings over 10 years of sales and leadership experience grounded in hard work, integrity, and honoring God. Raised in grain farming in Northwest Ohio, Connor learned early the value of discipline, stewardship, and doing the right thing when no one is watching – principles that continue to shape how he lives and leads.

Connor Lewis | Professional Sales & Leadership Coach
clewis@southwesternconsulting.com | 419-721-4312